



THE
BIG PICTURE
COACH



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The Big Picture for Small Business©

Live Training Camp Outline

Friday:

7:00 - 8:15pm; Pre-Game Briefing - Introduction to the Training Camp & Team Gameplans.

Break.

8:30 - 10:00pm; Playbook #1 - Opportunity (Still) Strong.

Daily Wrap-up

Saturday:

9:00 - 10:15am; Playbook #2 - Specific Final Result.

Break.

10:30 - 11:45am; Playbook #3 - Business Strategy & Action.

Lunch.

1:00 - 2:30pm; Playbook #4 - Creating Lasting Success.

Break.

2:45 - 4:15pm; Playbook #5 - Short-Term Profitability.

Break.

4:30 - 5:45pm; Playbook #6 - Sales Activities & Tools.

Daily Wrap-up

Sunday:

9:00 - 10:15am; Playbook #7 - Policies & Procedures.

Break.

10:30 - 11:45am; Playbook #8 - Skills for Business.

Lunch.

1:00 - 2:30pm; Playbook #9 - Getting Perspective.

Break.

2:45 - 4:15pm; Playbook #10 - My Life Balance.

Break.

4:30 - 5:45pm; Action Plan & Graduation!